REP: TEL# 703 528 7800 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP OCT30/12 18.34
CHANGES *** WFTV-TV ***

REP HEADLINE# 6190731 TRF# 317344
$$$ MOD# 4: UNAPPROVED REV #1 $$$

ADV #_____ ADV. NAME POLI/B NELSON/D/SEN/FL
AGY #1286 AGY. NAME ABAR HUTTON MEDIA
6190 GROVEDALE COURT, SUITE 200
ALEXANDRIA, VA 22310

REP.#_____ OFF.#6556 SALESMAN #_____
BUYER NAME SHELLI HUTTON
SALES PRSN WA- JOE KNAUER

ORDER #_____ CONTRACT #6190731
CLASS: NATL. LOCAL REGIONAL

PRDCT NELSON FOR SENATE EST#471 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT30/12 NOV6/12 WK-2

CITY TAX_____ STATE TAX_____ CO-OP BILLING NEEDED_____

DATE OCT30/12 18.34

REP: TO LENA
FR JULIE
OK'D M6-7
PLS CFM, THX 10/30

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

:LINE#:	REP :LINE#:	CD:	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS: /WK:	WEEK INVT	DAYS	TOTL: SPTS:
			AGENCY ADVERTISER CODE =			AGENCY EST# = 471						
			AGENCY PRODUCT CODE =									
50		S	600P-630P	30		$1,500.00	11/4	11/4	0		SUN	0
			PROGRAM : NEWS									
56		A	600P-700P	30		$1,500.00	11/4	11/4	1		SUN	1

PROGRAM : NEWS
ORD COM1: NEWS WILL AIR 6-7P ON SUNDAY 11/4
THIS IS A MAKE-GOOD FOR NOV4 ON LINE-50 FOR 1 SPOT/WK

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$$$ MOD# 4: UNAPPROVED REV #1 $$$

LINE#	REP LINE#	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
55	A		700P-800P		30	$850.00	11/3	11/3	1		SAT	1

PROGRAM : JEOP/WHEEL
ORD COM1: DOLLARS ARE MADEGOOD FROM HDL# 6190725

STATION MAKEGOOD OFFERS:

M6	OK'D	MISSED:BONUS	NOV3	30S	$850.00	(OCT30/12) PLS ADVISE.	
		OFFER:SAT/700P-800P					
		CMT:DOLLARS ARE MADEGOOD FROM HDL# 6190725					
M7	OK'D	MISSED:SUN/600P-630P	NOV4	30S	$1,500.00	(OCT30/12)	
	BUY#50	OFFER:SUN/600P-700P	NOV4	30S	$1,500.00	PLS ADVISE.	
		CMT:NEWS WILL AIR 6-7P ON SUNDAY 11/4					

CONTRACT TOTAL 135385.00
TOTAL SPOTS 93

NOV/12 135385.00

MARKET TOTALS $309,100 WFTV 35% WKMG 19% WESH 25% WOFL 16% WKCF 1% WRBW 2% CABL 0%
WOPX 0% WRDQ 2% EFTV 0%

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE